

LOVE LED Growth Kick Off Call

10.27.2025

00:05:07 karen Haugeberg: Start connecting again. I've been disconnected for a couple months.

00:05:09 Win and Michele Wood: Excited to learn more about rhythm and authentic transformation posts

00:05:11 Verda Sullivan: Doing outreach that actually gets responses.

00:05:11 Amy Gregory: Excited to master the outreach scripts and process.

00:05:11 Jeanne Goldman: Getting into an Authentic Rhythm for posting

00:05:13 Kim Henry: Building a team and serving more people.

00:05:15 Jim and Dale Hatchell: Teaching our team this program of transformation

00:05:16 Carrie Guy: feeling good about what I share on social

00:05:17 Kim Brisebois: Regain momentum

00:05:22 theolasweeney: Getting a rhythm going

00:05:26 kathy bolen: Excited to continue to build the confidence to connect and serve more people

00:05:35 Lisa Minnes: Reaching out with confidence and not feeling icky about it!

00:05:35 Paige Welch: Finding a rhythm without pressure. And leading my team to do the same.

00:05:39 Sharon Jackson: Overcoming my fear of reach outs and learning the skills that will truly help others in a love-led way

00:05:40 Lori Warman: I am excited about leading my clients and building a team

00:05:44 Diana Henry: Keeping the mask off and moving forward.

00:05:45 Dawn Hutson: Excited to re-engage my clients with love not sales and get to know them better

00:05:45 Deirdre Burg: Learning the transformation and invitation posts

00:05:46 Chris McIntyre: I'm excited to connect with "my people" instead of just pushing to "all people"

00:05:59 Jim and Dale Hatchell: Jim - Content creation!

00:06:06 drjj4's iPhone: To lead with my my heart, not pressure! Get in my rhythm

00:06:07 kathy bolen: Overcoming the mask and releasing the fear of content

00:06:08 Coach Kristy Wharton: Reacted to "Overcoming my fear o..." with 🧡

00:06:13 Sandra Colella: Reacted to "Excited to continue ..." with ❤️

00:06:13 Coach Kristy Wharton: Reacted to "Finding a rhythm wit..." with 🧡

00:06:19 Margo Ericson: Looking forward to connecting authentically with others .. this was a missing piece in the other trainings I have been in.

00:06:20 Coach Kristy Wharton: Reacted to "Getting a rhythm goi..." with 🧡

00:06:24 Coach Kristy Wharton: Reacted to "Regain momentum" with 🔥

00:06:24 Lindquist, Sherri's iPhone: Reconnecting with my people in a genuine loving way

00:06:35 Coach Kristy Wharton: Replying to "Regain momentum"

Lets! 🧑🏻

00:06:42 Coach Kristy Wharton: Reacted to "feeling good about w..." with 🧡

00:06:46 Coach Kristy Wharton: Reacted to "Teaching our team th..." with 🧡

00:06:49 Coach Kristy Wharton: Reacted to "Building a team and ..." with 🧡

00:06:58 Coach Kristy Wharton: Reacted to "Start connecting aga..." with 🧡

00:07:13 Coach Kristy Wharton: Reacted to "Jim - Content creati..." with 🔥

00:07:19 Coach Kristy Wharton: Reacted to "Learning the transfo..." with 🔥

00:07:33 Coach Kristy Wharton: Reacted to "Excited to re-engage..." with 🧡

00:09:40 Team Your Virtual Upline: Portal Link -
<https://courses.yourvirtualupline.com/courses/love-led-growth/>

00:10:24 Team Your Virtual Upline: Love-Led Growth Weekly Plan -
<https://storage.googleapis.com/msgsndr/KfJjKeKWGSdNvGJhqUqI/media/68f7da0b5d0f4e3aa772fc1d.pdf>

00:10:35 Christine: Being so new, no customers, no team, is this more of an advanced group

00:11:55 Coach Kristy Wharton: Reacted to "Being so new, no cus..." with 🧡

00:12:29 Carrie Guy: Replying to "Being so new, no cus..."

I think you are in the right place at the right time. You can get started on the right path rather than getting advice from the old ways of building.

00:12:43 Coach Kristy Wharton: This is our basic program of how to. It's the building block of our core 4 system. @Christine you are where you are supposed to be, friend

00:12:47 Coach Kristy Wharton: Reacted to "I think you are in t..." with 🧡

00:13:33 Coach Kristy Wharton: Reacted to "Looking forward to c..." with 🧡

00:13:38 Coach Kristy Wharton: Reacted to "Portal Link - https:..." with 🧡

00:13:41 Coach Kristy Wharton: Reacted to "Love-Led Growth Week..." with 🧡

00:19:44 Melissa Salmon: If I have been out of town and still working thru Love Led Shift, what would you suggest the best plan of action be? Finish LLS and then begin LLG? I definitely fight the "b" word- "behind". and don't want to live and operate in that any more. I don't want to just consume, i want to transform, implement and change my mindset and be present like you talk about. Or do both LLS and LLG at the same time? If so, how?

00:20:17 Lisa Minnes: Reacted to "If I have been out o..." with 👍

00:21:42 Danielle Williams's iPhone: I missed scheduling my call.

00:22:01 Kerrie LeBlanc: Quick Question about the Core 4 schedule... always 8am MST correct? Also, how long are the calls?

00:22:45 Bob Heilig: Replying to "Quick Question about..."

Calls are 60 minutes.... The times vary each day.

00:22:53 Bob Heilig: Replying to "Quick Question about..."

They're set every week, but different times each day,

00:24:03 Kerrie LeBlanc: Reacted to "Calls are 60 minutes..." with ❤️

00:24:06 Kerrie LeBlanc: Reacted to "They're set every we..." with ❤️

00:24:08 Bob Heilig: Replying to "Being so new, no cus..."

@Christine Not at all! If you've struggled with getting customers, that's an even bigger reason why you need this program. Your focus staring out will be content and generating new leads.

00:24:12 Coach Kristy Wharton: Replying to "Quick Question about..."

Mon 12 P ET, Tues-Wed-Fri 10am ET, Thurs 8 pm ET @Kerrie LeBlanc

00:24:18 Coach Kristy Wharton: Reacted to "Quick Question about..." with 🧡

00:24:22 Kerrie LeBlanc: Reacted to "Mon 12 P ET, Tues-We..." with 🙏
00:25:21 Chris McIntyre: Just in case anyone else is wondering... the link in the email for the private LLG FB group is not working. Searching Love-Led Growth will get you to the right group.

Is the Core4 video posted in that group?

The link for that in the email isn't working for me either (assuming because I've not gotten in the group yet).

00:25:40 Verda Sullivan: Have the pods been sent out? I have not received one.

00:26:00 Coach Ashley Prieto: Head over to this post in the FB Group & watch this video today. 🙌 We want to hear from you!
<https://www.facebook.com/share/v/1AFP3wREjN/?>

00:26:13 Coach Kristy Wharton: Reacted to "Head over to this po..." with 🔥

00:26:15 Lori Warman: when are the coach pods again

00:26:16 Team Your Virtual Upline: FB Group Page link for anyone who haven't joined - <https://www.facebook.com/groups/1385561659570919>

00:26:21 Coach Ashley Prieto: FB Group :
<https://www.facebook.com/share/g/19nrvDsNXt/>

00:27:24 Coach Kristy Wharton: Reacted to "FB Group : <https://...>" with 💛

00:27:41 Coach Kristy Wharton: Replying to "when are the coach p..."

You'll be receiving an email today for those...@Lori Warman

00:27:51 Lori Warman: Reacted to "You'll be receiving ..." with 💖

00:28:01 Lori Warman: Replying to "when are the coach p..."

Thank You

00:28:06 Coach Kristy Wharton: Replying to "Have the pods been s..."

You'll be receiving this information today.

00:28:21 Coach Kristy Wharton: Reacted to "Thank You" with 💛

00:28:31 Jim and Dale Hatchell: Amen!

00:28:39 Verda Sullivan: Reacted to "You'll be receiving ..." with ❤️

00:30:32 Kim Henry: Reacted to "You'll be receiving ..." with 🙌
00:30:46 Jim and Dale Hatchell: Drift or Thrive - you cant have both!
00:31:04 Christine: Thank you for sharing that. My old leader told me to mix and match only take portions of your training.
00:31:42 Amy Gregory: In preparing my lists, I had that hesitation with even putting those people ON my list. 😬😬
00:31:54 kathy bolen: Reacted to "In preparing my list..." with 👍
00:32:15 kathy bolen: Replying to "In preparing my list..."

Same here Amy. I have to go back and add some folks

00:32:30 Jim and Dale Hatchell: They are afraid!
00:32:31 Christine: All in
00:32:37 Linda Turner-Harrison: What is a good idea for the number of posts a week?
00:32:45 Sharon Jackson: I'm all in. Guilty of being a drifter and will not do that to my business this time around!
00:33:01 Kim Henry: Reacted to "I'm all in. Guilty o..." with 🙌
00:33:01 Amy Gregory: Replying to "In preparing my list..."
Same! 😬😬
00:33:26 Coach Ashley Prieto: Replying to "Thank you for sharin..."

Just keep in mind how that works in other scenarios. Trust the process. Blinders on!

00:33:32 Coach Kristy Wharton: FYI POD assignments will be coming, today. Look for emails from either myself or Coach Jess, personally. @Kerrie LeBlanc
00:33:49 Verda Sullivan: My Invisible Win last week was I realized I was drifting and stopped.
00:33:58 Sharon Jackson: Reacted to "FYI POD assignments ..." with ❤️
00:34:32 Michele Wood: What's the best way to keep up with and organize the information and trackers? Notebook, digital something...
00:35:00 Kim Henry: Reacted to "My Invisible Win las..." with 🙌
00:35:24 Ben Lo: Megan mentioned a personalized weekly rhythm call -- assume this is the call we had at the end of Shift, or is there one we were supposed to have for the beginning of Growth? Thanks!
00:35:24 Alysun Caldwell: Reacted to "FYI POD assignments ..." with ❤️

00:36:41 kathy bolen: Can I do this balancing two businesses. One a coaching business that I am trying to launch and one that is NLM that has a few past and current customers

00:37:13 Kim Henry: Are the AO Scripts in our portal? Not sure where to find them to get into action today.

00:37:22 Linda Turner-Harrison: Thank you! 😊

00:40:27 Jim and Dale Hatchell: on my list of current customers, there are many people I don't personally know because they were sponsored by one of our ambassadors. Should I reach out to them or stick with the customers whom I know personally?

00:41:03 Chris McIntyre: 100% - My mask showed up when I was making my lists. They were short lists and my mask said "you'll never make this a sustainable business." Being here today instead of requesting a refund before I even start is my invisible win!

00:41:37 Chris McIntyre: Lost audio, @Bob Heilig

00:41:38 Kerrie LeBlanc: Sounds gone

00:41:41 Carrie Guy: I lost bobs sound

00:41:42 Lisa Minnes: Audio is gone!

00:41:42 Coach Ashley Prieto: No audio

00:41:43 Megan Weisheipl: You lost audio

00:41:44 Verda Sullivan: I lost the sound

00:41:47 Coach Kristy Wharton: Audio @Bob Heilig

00:41:48 Carrie Guy: after he moved his mic

00:41:48 Deirdre Burg: Can't hear you

00:41:49 Deb Ober: I lost audio

00:41:50 Michele Wood: we can't hear you!

00:41:51 StorybookShoresTravel: Me too

00:41:51 Margo Ericson: No sound

00:41:53 Lori Warman: audio gone

00:42:19 Team Your Virtual Upline: support@yourvirtualupline.com

00:42:39 Danielle Williams's iPhone: I feel like what you said when the sound was out was important 🙏🙏

00:43:06 Paige Welch: Same thing here

00:43:18 Paige Welch: I have a lot of inherited customers

00:44:55 kathy bolen: Reacted to "I feel like what you..." with 👍
00:45:37 Coach Kristy Wharton: Replying to "I have a lot of inhe..."

We have some inherited customers scripts, as well. Also if youre doing emails, we can help with that info on a core four, @Paige Welch

00:46:22 Kim Henry: Reacted to "100% - My mask showe..." with 🙌
00:46:42 Sharon Jackson: Identifying the need is where my mask comes in with jewelry
00:47:17 Margo Ericson: Would past customers from another company that I was in go on my list?
00:47:37 Amy Gregory: The conversations are already becoming effortless! 🙌
00:48:23 Heidi's iPhone: Does this work as well on instagram since ig seems so story focused versus text posts
00:48:28 Deirdre Burg: Replying to "Would past customers..."
I'd like the answer to this also!
00:51:16 Jim and Dale Hatchell: I am definitely not seeing near the responses in IG. FB is incredible and seems to be the best place for me to work
00:51:48 Lisa Minnes: Replying to "I am definitely not ..."

Same!

00:52:24 Amy Gregory: Reacted to "I am definitely not ..." with 100
00:53:43 Ben Lo: Coaches - is the a Board for the Scripts? Are do we access them through the portal? Thanks!
00:54:06 Jim and Dale Hatchell: Here is what I am telling myself when I see my mask now. We are getting scripts and I will use them and trust the process
00:54:27 Kim Henry: Great awareness Chris! 🙌💥 You're learning to build your business in a better way now.
00:55:18 Heidi's iPhone: I would be really just getting started on ig which I want to do but mostly on fb now
00:55:32 Amy Gregory: I agree about the conversations, @Chris McIntyre ! SO good in the past few weeks!
00:55:42 Chris McIntyre: Reacted to "I agree about the co..." with ❤️
00:55:56 Kim Henry: Reacted to "I agree about the co..." with 🙌

00:56:33 Chris McIntyre: Reacted to "Great awareness Chri..." with ❤️
00:56:41 Coach Kristy Wharton: Replying to "Coaches - is the a B..."

Yes, a link is with the resources for Authentic Outreach Training (1/2)

00:56:44 Carrie Guy: Replying to "Identifying the need..."

I don't know what the price range of your jewelry is, but jewelry can change your wardrobe without spending a lot on updating your wardrobe. Also, jewelry can add sparkle and make someone more noticable. It can bring out the sparkle in someones eyes, the right necklace can change how the jawline looks, the right shape earrings can slim the face, A sparkly bracelet can catch someones eyes.

00:56:47 Coach Kristy Wharton: Reacted to "Coaches - is the a B..." with 💛

00:57:01 Ben Lo: Reacted to "Yes, a link is with ..." with 👍

00:57:18 Sharon Jackson: Thank you so much for this opportunity. Feeling a bit nervous but so excited and ready to make the change!

00:57:38 Michele Wood: So has everyone in this course been through SHIFT?

00:57:42 Jim and Dale Hatchell: I think this was a perfect way to start!!! Thank you

00:57:44 Kerrie LeBlanc: Thank you! Soooooooo excited

00:57:57 Margo Ericson: So excited to get started....thank you!!!

00:57:57 Ben Lo: Thank you!

00:58:02 Chris McIntyre: Replying to "Thank you so much fo..."

We got this, @Sharon! I'm with you! ❤️

00:58:03 Carrie Guy: Reacted to "Identifying the need..." with 👍

00:58:06 theolasweeney: Thank you! Excited to get going!