

Chat Transcript – Weekly LOVE-LED™ Breakthrough Coaching & Strategy Session (Bob) 1.9.2025

00:02:32 Kristy Wharton: Lets gooo! Welcome back, everyone!
00:02:34 Liza Johnson: Hello from Utah
00:02:55 Laura Rodgers: Hello from Massachusetts
00:02:56 Danielle Cole: Welcome back!
00:03:05 Tiffany Rilling: So excited to be back on these!!!!
00:03:07 Kristy Wharton: Reacted to "Hello from Utah " with 🥰
00:03:07 Jenni Ram: WOOHOO!! Can't wait for Feb!
00:03:09 Katie Voorhies: First time for a breakthrough session! So excited!
00:03:13 Kristy Wharton: Reacted to "Hello from Massachus..." with 🥰
00:03:14 Danielle Cole: Reacted to "First time for a bre..." with ❤️
00:03:15 Jenni Ram: Reacted to "First time for a bre..." with 💕
00:03:25 Kristy Wharton: Replying to "First time for a bre..."

Welcome Katie!

00:03:27 Kristy Wharton: Reacted to "First time for a bre..." with ❤️
00:03:28 Danielle Cole: Replying to "First time for a bre..."

Welcome!!!!

00:03:29 Katie Voorhies: Reacted to "Welcome Katie!" with ❤️
00:03:32 Christine Kawtari: Welcome Katie!
00:03:32 Jenni Ram: Replying to "First time for a bre..."
YAY!! Get ready for some really amazing stuff!
00:03:32 Susan Restad: Hi!
00:03:33 Katie Voorhies: Reacted to "Welcome!!!!!" with ❤️
00:03:34 Amy Varghese: Replying to "First time for a bre..."

Welcome!!

00:03:35 Tiffany Rilling: Welcome Katie!!!
00:03:38 Laura Rodgers: Hi Katie
00:03:38 Gina Everson: Welcome Katie
00:03:38 Katie Voorhies: Reacted to "YAY!! Get ready for ..." with ❤️
00:03:40 Liza Johnson: Hi Katie! Welcome!
00:03:43 Leigh Card: Welcome Katie!
00:03:43 Katie Voorhies: Reacted to "Welcome!!!" with ❤️

00:03:54 Katie Voorhies: Reacted to "Welcome Katie!" with ❤️

00:03:56 Amy Varghese: I'm so excited to be here!

00:03:57 Katie Voorhies: Reacted to "Welcome Katie!!!" with ❤️

00:04:00 Katie Voorhies: Reacted to "Hi Katie" with ❤️

00:04:01 Lindsay FitzPatrick: Welcome Katie! 🎉

00:04:02 Jennifer Peterson: Great coaches!!!!!!

00:04:03 Tammy Harris: Hello from Coach Tammy

00:04:06 Kristy Wharton: Reacted to "Great coaches!!!!!!" with 🤗

00:04:11 Katie Voorhies: Thanks everyone!

00:04:14 Danielle Cole: Reacted to "Hello from Coach Tam..." with ❤️

00:04:16 Kristy Wharton: Reacted to "Hello from Coach Tam..." with ❤️

00:04:16 Danielle Cole: Reacted to "Great coaches!!!!!!" with ❤️

00:04:19 Staci Mix: Reacted to "Hello from Coach Tam..." with ❤️

00:04:28 Amy Varghese: Thanks for being here coaches!

00:04:33 Tammy Harris: Reacted to "Thanks for being her..." with 🤗

00:04:33 Danielle Cole: Reacted to "Thanks for being her..." with ❤️

00:04:36 Gina Everson: Reacted to "Hello from Coach T..." with ❤️

00:04:43 Kristy Wharton: Reacted to "Thanks for being her..." with ❤️

00:05:22 Tiffany Rilling: Still working on getting to \$1000/mth but my goal this year is \$5000/mth

00:05:24 Christa Owens (she/her): My goal this year is to show up to the Daily Core4 activities.

00:05:25 Christine Kawtari: I want to hit that 1k pay check but I also want to be able to build a business that will allow me to stop teaching!

00:05:28 Tammy Harris: Reacted to "Still working on get..." with 🤗

00:05:28 Lindsay FitzPatrick: Dedicating 2 hours daily to build in systems to my business that are missing on top of core 4 sessions daily

00:05:29 Kristy Wharton: Reacted to "Still working on get..." with 🔥

00:05:31 Liza Johnson: \$5,000 monthly income with love led intentions

00:05:35 Kristy Wharton: Reacted to "My goal this year is..." with 🔥

00:05:35 Tammy Harris: Reacted to "My goal this year is..." with 🤗

00:05:36 wenstrom8@yahoo.com: Go to the next level!

00:05:48 Danielle Cole: Reacted to "Still working on get..." with 🔥

00:05:48 Kristy Wharton: Replying to "My goal this year is..."

Love this. Focusing on the activity...good for you!

00:05:49 Tammy Harris: Reacted to "I want to hit that 1..." with 🤗

00:05:49 Raquel Cornelsen: 3 AO to every content

00:05:50 wenstrom8@yahoo.com: 2 business builders working with me

00:05:54 Danielle Cole: Reacted to "My goal this year is..." with 🔥

00:05:56 Tammy Harris: Reacted to "I want to hit that 1..." with 🤗

00:05:56 Susan Restad: Getting regular traction to get to \$1000 K per month and beyond

00:06:04 Christa Owens (she/her): Reacted to "Love this. Focusing ..." with ❤️

00:06:04 Danielle Cole: Reacted to "Dedicating 2 hours d..." with 🔥
00:06:05 Jennifer Peterson: Should we keep the same declaration post pinned to the top of our profile? Or should we do another? Or do we need to have one now? My problem is shifting from energy to include weight loss plateau for January.
00:06:06 Tammy Harris: Reacted to "Dedicating 2 hours d..." with 😊
00:06:07 Kristy Wharton: Reacted to "I want to hit that 1..." with 🔥
00:06:09 Danielle Cole: Reacted to "\$5,000 monthly incom..." with 🔥
00:06:13 Danielle Cole: Reacted to "Go to the next level..." with 🔥
00:06:13 Christa Owens (she/her): Reacted to "I want to hit that 1..." with ❤️
00:06:18 Danielle Cole: Reacted to "3 AO to every conten..." with 🔥
00:06:18 Gina Everson: Be intentional with my business. Showing up daily, working on getting to my \$1000 a month,.
00:06:19 Stacey Reeves Owens: Be consistent with value posts, authentic outreach, and value add followups to reach \$1000 per month
00:06:21 Christa Owens (she/her): Reacted to "Dedicating 2 hours d..." with ❤️
00:06:24 Susan Restad: Right now, trying to get to \$500 per mo.
00:06:25 Danielle Cole: Reacted to "Getting regular trac..." with 🔥
00:06:25 Laura Rodgers: Going up a rank & getting to 1000 & above
00:06:28 Jenni Ram: My goal is to Promote twice this year. I am embracing a "Why Not" attitude. Everything is figure-out-able and nothing can hold me back.
00:06:29 Kristy Wharton: Replying to "Dedicating 2 hours d..."

Love that metric. Specific!

00:06:34 Tammy Harris: Replying to "Dedicating 2 hours d..."

Systems are my love language! Xoxo T

00:06:36 Katie Voorhies: Same, \$5,000 a month but even \$1,000 a month would make a huge difference for me and my family. I also want to grow my team back
00:06:36 Liza Johnson: I'm working with a few ladies. I think I'm on the right track, but I'd like some confirmation.
00:06:37 Jenni Ram: Reacted to "Dedicating 2 hours d..." with 🔥
00:06:37 Leigh Card: Excited to move from my career as a recruiter to being a full time Health & Wellness Coach and integrate LSG into my daily activities more consistently. :)
00:06:42 Christa Owens (she/her): Reacted to "3 AO to every conten..." with ❤️
00:06:47 Danielle Cole: Reacted to "Be intentional with my..." with 🔥
00:06:47 Kristy Wharton: Reacted to "Same, \$5,000 a month..." with 🔥
00:06:47 Tammy Harris: Reacted to "\$5,000 monthly incom..." with 😊
00:06:48 Natalie Robtoy: Getting a routine and family rhythm now that we are in our second half of the newborn year.
00:06:51 Tammy Harris: Reacted to "Go to the next level..." with 😊
00:06:51 Lindsay FitzPatrick: Consistent \$1k months, and reaching a rank to earn a leadership summit in my business
00:06:53 Danielle Cole: Reacted to "Be consistent with v..." with 🔥
00:06:56 Kristy Wharton: Reacted to "My goal is to Promot..." with 🤗

00:06:57 Christa Owens (she/her): Reacted to "Should we keep the s..." with ❤️
00:07:01 Kristy Wharton: Reacted to "Going up a rank & ge..." with 🙌
00:07:01 Jenni Ram: Mastering Time Blocking so I can become way more streamlined.
00:07:09 Laura Rodgers: Staying consistent
00:07:19 Christa Owens (she/her): Replying to "Should we keep the s..."

Love this question, Jennifer!!

00:07:32 Tammy Harris: Replying to "Go to the next level..."

Yes!!! You will want to outline what that will take! Reverse engineering!

00:07:33 wenstrom8@yahoo.com: Doing the same thing in conversations and social media?

00:07:36 Danielle Cole: Replying to "Right now, trying to..."

Not trying - I will achieve \$500/month

00:07:37 Tammy Harris: Reacted to "3 AO to every conten..." with 🥰

00:07:42 Tammy Harris: Reacted to "2 business builders ..." with 🥰

00:07:47 Danielle Cole: Reacted to "Same, \$5,000 a month..." with 🔥

00:07:49 Kristy Wharton: Replying to "Mastering Time Block..."

Love this. We can't manage time...we manage ourselves in relation to it!

00:07:50 Natalie Robtoy: Replying to "Getting a routine an..."

I need a rhythm to be consistent in anything.

00:07:56 Liza Johnson: Reacted to Should we keep the s... with "❤️"

00:07:58 Danielle Cole: Reacted to "Excited to move from..." with ❤️

00:08:05 Kristy Wharton: Reacted to "Getting a routine an..." with 🔥

00:08:13 Autumn Hokenson: To be consistent (5 day work week) to be efficient (can do 12-15 messages and a post in an hour to hour and a half) and then reevaluate when this is reached to get a new goal of more of the same

00:08:13 Melissa Heim: Can I continue using weight loss as my problem I'm trying to solve? I'm with Optavia and I know there are other benefits of using the product, but those benefits stem from the weight loss. Or should I shift focus to a different problem?

00:08:16 Lindsay FitzPatrick: Reacted to "Love that metric. Sp..." with ❤️

00:08:20 Lindsay FitzPatrick: Reacted to "Systems are my love ..." with ❤️

00:08:22 Tammy Harris: Replying to "2 business builders ..."

How many people do you need to talk to in order to make that happen?

00:08:29 Tammy Harris: Reacted to "Getting regular trac..." with 🥰

00:08:31 Danielle Cole: Replying to "Excited to move from..."

YES!!!!!! Can't wait

00:08:33 Tammy Harris: Reacted to "Be intentional with my..." with 🥰

00:08:43 Liza Johnson: Replying to "Should we keep the s..."

@Jennifer Peterson great question.

00:08:50 Tammy Harris: Replying to "Be intentional with my..."

Yes!!! You are going to do this and beyond!

00:09:23 Susan Restad: I want traction with serving new customers!

00:09:23 Liza Johnson: Reacted to Same, \$5,000 a month... with "👍"

00:09:25 Lindsay FitzPatrick: One part of the bonus content talks about Your Unique Process for onboarding new customers. When we're working on the encouragement piece for each process-related problem, should those personal stories and customer success stories include the products, or are those supposed to be how we helped outside of the products with the support we give?

00:09:28 Kristy Wharton: Replying to "Can I continue using..."

Weight problem is general...who do you want to help lose weight? Why can't "she"?

00:09:35 Tammy Harris: Reacted to "Be consistent with v..." with 🥰

00:09:41 Tammy Harris: Reacted to "My goal is to Promot..." with 🥰

00:09:47 Tammy Harris: Reacted to "Same, \$5,000 a month..." with 🥰

00:10:00 Tammy Harris: Reacted to "Getting a routine an..." with 🥰

00:10:09 Tammy Harris: Reacted to "I want traction with..." with 🥰

00:10:14 Raquel Cornelsen: What's a good script for someone who just started following me without liking a reel?

00:10:21 Laura Rodgers: Red light thoughts & continue on the right path. I can do it

00:10:27 Tammy Harris: Replying to "I want traction with..."

Think "Customer Experience" not just service!!!

00:10:39 Kristy Wharton: Replying to "Red light thoughts &..."

Good job! Awareness is key

00:11:09 Chris Wenstrom: Where is teaching on the declaration post?

00:11:12 Susan Restad: Reacted to "Think "Customer Expe..." with 🙌

00:11:44 Jenni Ram: How do I start value adding about the business without losing the value add posts about the problems I solve with the products?

00:12:57 Melissa Heim: Replying to "Can I continue using..."

@Kristy Wharton I have the declaration post about weight loss from our initial work, but I don't know if I should continue to focus on that? Since weight loss is the start of other problems being solved (better sleep, more energy, less stress). Does that make sense?

00:12:58 Danielle Cole: Replying to "Where is teaching on..."

Value content lesson and the outline is in the 30 day content plan PDF

00:13:15 Laura Rodgers: If I was in value content in hair, can I switch up to skincare now? Start fresh

00:13:34 Natalie Robtoy: Yaayy!

00:13:36 Danielle Cole: Replying to "If I was in value co..."

YES!

00:13:36 Autumn Hokenson: YAY!

00:13:38 Tiffany Rilling: yay!!!!!!

00:13:56 Melissa Heim: YAY!

00:14:34 Stacey Reeves Owens: Awesome!

00:14:39 Leigh Card: So excited!!

00:14:47 Kristy Wharton: Replying to "Can I continue using..."

Did you hear how Bob coached Jennifer? Why can't she lose weight? Whats her current struggle?

00:14:55 Melissa Heim: Reacted to "Did you hear how Bob..." with 👍

00:15:01 Danielle Cole: Replying to "What's a good script..."

Thank them for the follow and introduce yourself!

00:15:06 Melissa Heim: Replying to "Can I continue using..."

Yes!! Thanks! Got it!

00:15:11 Kristy Wharton: Reacted to "Yes!! Thanks! Got it..." with 🤗

00:15:18 Christine Kawtari: What is the workshop? I'm sorry I didn't catch the beginning of what Bob said

00:15:19 Kristy Wharton: Reacted to "So excited!!" with 🔥

00:15:23 Kristy Wharton: Reacted to "Awesome!" with 🔥

00:15:26 Kristy Wharton: Reacted to "YAY!" with 🔥

00:15:30 Kristy Wharton: Reacted to "yay!!!!!!" with 🔥

00:15:52 Raquel Cornelsen: I feel like I have a good idea on social media content but having hesitation with past and engaged leads?

I think it's a mind thing because I feel like I need to look at my paperwork and scripts

00:15:59 Tammy Harris: Replying to "One part of the bonu..."

@Lindsay FitzPatrick Raise your hand! Would Love to have Bob share this with everyone!

00:16:02 Danielle Cole: Replying to "What is the workshop..."

5 Steps to Grow a Thriving Health & Wellness Business in 2025

Discover Our Proven LOVE-LED™ Approach to Help You Attract More Clients, Increase Your Sales, Grow Your Team, and Bring the Joy Back Into Your Business!

00:16:21 Christine Kawtari: Reacted to "5 Steps to Grow a ..." with 👍

00:16:45 Laura Rodgers: Replying to "If I was in value co..."

Thank you Danielle 🌸

00:16:53 Raquel Cornelsen: Replying to "What's a good script..."

Okay thanks! So would that look like for me mention that I help stressed moms find natural solutions?

00:17:24 Jennifer Peterson: Reacted to "My goal this year is..." with 🔥
00:17:25 Tammy Harris: Replying to "How do I start value..."

You can speak to the problems the business can solve! Money, Time & Flexibility or Purpose!

00:17:36 Jennifer Peterson: Reacted to "Getting regular trac..." with 💪
00:17:55 Jennifer Peterson: Reacted to "Dedicating 2 hours d..." with ❤️
00:18:02 Jennifer Peterson: Reacted to "Same, \$5,000 a month..." with 👍
00:18:47 Jennifer Peterson: Reacted to "Love this question, ..." with ❤️
00:18:49 Jennifer Peterson: Reacted to "@Jennifer Peterson g..." with ❤️
00:19:38 Tammy Harris: Replying to "Can I continue using..."

I coach many with your company. Think of the things that sets your program apart...Mindset, Community, Education....This is for long term success of incorporating a long term healthy lifestyle. This can open up conversations that can lead to the "weight" loss..

00:20:05 Christine Kawtari: Replying to "What is the worksh..."

Thank you, this is great. Is there a link for this available?

00:20:30 Stephanie Bretey: I definitely need to work on my value add follow up
00:21:03 Melissa Heim: Reacted to "I coach many with yo..." with ❤️
00:21:15 Melissa Heim: Replying to "Can I continue using..."

@Tammy Harris yes! So good!!

00:21:15 Kristy Wharton: Reacted to "I definitely need to..." with 🔥
00:21:29 Jennifer Peterson: Reacted to "5 Steps to Grow a Th..." with ❤️
00:21:54 Jennifer Peterson: Reacted to "You can speak to the..." with ❤️
00:22:04 Melissa Heim: Reacted to "I definitely need to..." with 👍
00:22:05 Lindsay FitzPatrick: Reacted to "@Lindsay FitzPatrick..." with ❤️
00:22:08 Melissa Heim: Replying to "I definitely need to..."

Me too!

00:22:41 Tammy Harris: Reacted to "@Tammy Harris yes! S..." with 😊
00:22:45 Donna Fisher: So that I'm telling my team correctly, what is the cost of the Health and Wellness training 1/27-1/30
00:22:54 Chris Wenstrom: Where is the problem planner worksheet
00:23:20 Kristy Wharton: Replying to "I definitely need to..."

Listen to their problems/objections and create resources that you help in those areas. Usually we get very common ones.

00:23:26 Raquel Cornelsen: I love how it's being explained. Sometimes I feel like text just doesn't get it. Thoughts on voice messages
00:23:48 Kristy Wharton: Reacted to "I love how it's bein..." with 🔥
00:23:58 Donna Fisher: Reacted to "I love how it's bein..." with 🔥
00:24:11 Kristy Wharton: Reacted to "Where is the problem..." with 🔥

00:24:14 Laura Rodgers: One on one help, she would like to have a flatter stomach and feel better in her self.

00:24:29 Liza Johnson: Reacted to I love how it's bein... with "👍"

00:24:29 Kristy Wharton: Replying to "Where is the problem..."

Module 6

00:24:56 Liza Johnson: Reacted to I definitely need to... with "👍"

00:25:06 Kristy Wharton: Replying to "I love how it's bein..."

I love voice messages. After you initially connect, though.

00:25:49 Danielle Cole: Replying to "So that I'm telling ..."

I will send you a document via FB

00:26:34 Kristy Wharton: Replying to "I love how it's bein..."

You can even use it to introduce yourself once youve reached out—"hey wanted you to hear my voice." Just keep it succinct.

00:27:05 Danielle Cole: Replying to "So that I'm telling ..."

Is this you on FB Donna Murphy Fisher

00:27:11 Donna Fisher: Replying to "So that I'm telling ..."

Thank you. And yes

00:27:19 Danielle Cole: Replying to "So that I'm telling ..."

I sent it in messenger

00:27:44 Donna Fisher: Replying to "So that I'm telling ..."

Thank you

00:29:05 Tiffany Rilling: With this program, will we be logging into the LSG site or will it all be in our dashboard that we are using now?

00:29:12 Liza Johnson: Replying to "What is the workshop..."

@Danielle Cole is there a cost for this. I'm going to see a young partner today & I want to tell him about it.

00:29:33 Kristy Wharton: Replying to "With this program, w..."

Same portal...it will be another product within it.

00:29:34 Nicki Paulsen: seek first to understand - - before education - great reminder!!!

00:29:44 Kristy Wharton: Reacted to "seek first to unders..." with 🔥

00:29:47 Donna Fisher: Reacted to "seek first to unders..." with 🔥

00:29:51 Danielle Cole: Replying to "What is the workshop..."

@Christine Kawtari we will have registration link soon - stay tuned

00:29:55 Tiffany Rilling: Replying to "With this program, w..."

Awesome! Thanks!

00:30:01 Jenni Ram: Replying to "So that I'm telling ..."

@Danielle Cole can you send me the flyer also?

00:30:02 Kristy Wharton: Reacted to "Awesome! Thanks!" with 🙌

00:30:22 Danielle Cole: Replying to "What is the workshop..."

@Liza Johnson it is FREE, and there is an option for a deep dive experience.

00:30:37 Christine Kawtari: Reacted to "@Christine Kawtari..." with 👍

00:30:50 Christine Kawtari: Replying to "What is the worksh..."

thanks Danielle

00:31:21 Tiffany Rilling: I love to hear that!! No tough love, just love!!

00:31:40 Danielle Cole: Reacted to "thanks Danielle" with ❤️

00:31:44 Raquel Cornelsen: Wow... that chokes me up . Speaks to me

00:31:55 Katie Voorhies: This is so good. I've definitely given way too much information to people and have had fear in challenging clients in the past because I thought I would "lose" them

00:32:13 Jennifer Peterson: Reacted to "@Liza Johnson it is ..." with ❤️

00:32:31 Stacey Reeves Owens: Love this! I needed to hear this too!

00:33:09 Tiffany Rilling: Reacted to "This is so good. I've..." with ❤️

00:33:10 Danielle Cole: Replying to "So that I'm telling ..."

@Jenni Ram sent in DM

00:33:16 Kristy Wharton: Reacted to "Love this! I needed ..." with 🥰

00:33:19 Susan Restad: ❤️👍❤️👍❤️👍

00:33:34 Laura Rodgers: Learning this and getting there.Growing the right way

00:33:36 Tammy Harris: Reacted to "Wow... that chokes me ..." with 🥰

00:33:40 Tammy Harris: Reacted to "This is so good. I've..." with 🥰

00:33:52 Tammy Harris: Reacted to "Learning this and ge..." with 🥰

00:33:55 Tammy Harris: Reacted to "❤️👍❤️👍❤️👍" with 🥰

00:34:15 Chris Wenstrom: I have a question on value add follow up

00:34:53 Katie Voorhies: ME!

00:34:55 Tiffany Rilling: yes

00:34:55 Kristy Wharton: Replying to "I have a question on..."

@Bob Heilig I think he see your hand, Chris.

00:35:11 Kristy Wharton: Reacted to "I have a question on..." with 👍

00:35:20 Chris Wenstrom: Replying to "I have a question on..."

thank you

00:35:24 Julia Nix: Have the '25' been chosen?

00:35:44 Kristy Wharton: Replying to "Have the '25' been c..."

Hi Julia. Yes.. we'll announce, soon!

00:35:51 Tiffany Rilling: Great! Thanks!\

00:36:16 Julia Nix: Replying to "Have the '25' been c..."

Ugh! Killing me

00:36:29 Raquel Cornelsen: I'm having a mind blank . I know I need to reach my past customers and engaged leads. Where do I go in our paperwork because I need to work on this. As in AO

00:36:31 Amanda Burt: Just jumping on so you might have already said but is there an affiliate link still if we want our team to do the 30k?

00:37:00 Kristy Wharton: Replying to "Just jumping on so y..."

Its Free Amanda

00:37:22 Kristy Wharton: Replying to "Just jumping on so y..."

We do have a deep dive, of course.

00:37:58 Laura Rodgers: Your tranformation, testimonials

00:38:54 Julia Nix: Say it again

00:39:28 Katie Voorhies: Would this be specific enough? "I am looking for overwhelmed miscarriage mamas who are ready to take back control of their health in 2025 who would like support..."

00:39:59 Christa Owens: Reacted to "Would this be specif..." with ❤️

00:40:31 Kristy Wharton: Replying to "I'm having a mind bl..."

Login to your portal—it's in the Title of module 3. It's also in our boards app. Downloaded it?

Logged in?

00:41:07 Laura Rodgers: Hi what if you have that is part of your business. Hair, skin & wellness

00:41:19 Raquel Cornelsen: Replying to "I'm having a mind bl..."

Yes! Okay I'll go over that's one. Thank you! I have paper copies and some n my Home Screen. So I'll check it out

00:41:25 Tiffany Rilling: What's a lead magnet?

00:41:32 Kristy Wharton: Replying to "What's a lead magnet..."

Dont worry about it.

00:41:41 Kristy Wharton: Replying to "What's a lead magnet..."

Now... its a value add followup

00:41:48 Kristy Wharton: Reacted to "What's a lead magnet..." with 🥰

00:41:53 Tiffany Rilling: Replying to "What's a lead magnet..."



00:42:13 Kristy Wharton: Replying to "What's a lead magnet..."

@Tiffany Rilling he was speaking it as I typed it. ☺

00:42:22 Autumn Hokenson: Oh thank you I was like oh no I missed something I don't know what a lead magnet is and did I miss a training- lol thanks for clarifying, there is lingo all over this business!!

00:42:38 Kristy Wharton: Replying to "Hi what if you have ..."

Can you clarify Laura?

00:42:51 Kristy Wharton: Reacted to "Oh thank you I was I..." with 😊

00:42:52 Tiffany Rilling: Replying to "What's a lead magnet..."

I figured. LOL

00:44:24 Jenni Ram: Are these "I'm looking for..." statements for declaration posts or our Ask Posts?

00:46:18 Raquel Cornelsen: I love how you lite up Chris ✨ I see you!!

00:46:51 Danielle Cole: Reacted to "I love how you lite ..." with ❤️

00:46:56 Kristy Wharton: Replying to "Are these "I'm looki..."

Its in the framework... "are you a _____" that part of it is your ideal customer

00:47:31 Tammy Harris: Reacted to "I love how you lite ..." with 😍

00:47:41 Liza Johnson: Replying to "What's a lead magnet..."

Me either Chris

00:47:51 Laura Rodgers: Im a women over 55+ women

00:47:54 Jenni Ram: Replying to "Are these "I'm looki..."

So this is more for us to drill down to our dream customer so we can speak to them?

00:48:08 Laura Rodgers: True♥

00:48:10 Jenni Ram: Replying to "Are these "I'm looki..."

Not necessarily to say specifically I AM LOOKING FOR....?

00:48:12 Kristy Wharton: Reacted to "True♥" with 🤗

00:48:28 Kristy Wharton: Reacted to "So this is more for ..." with 👍

00:48:28 Laura Rodgers: Thank you Chris

00:48:37 Kristy Wharton: Reacted to "Not necessarily to s..." with 👍

00:49:00 Stephanie Guerra: Replying to "I love how you lite ..."

YES!

00:49:10 Jenni Ram: Reacted to "I love how you lite ..." with ❤️

00:51:45 Laura Rodgers: Replying to "Hi what if you have ..."

Is the 4 day good for me with multiple products?

00:51:56 Tammy Harris: Reacted to "Is the 4 day good fo..." with 😊

00:53:08 Kristy Wharton: Since you added "wellness" id ask, if there are anything you sell or cross sell, in that category, then I would say yes. Also, look for a DM from me.

00:54:35 Laura Rodgers: Replying to "Hi what if you have ..."

Thank you

00:55:45 Kristy Wharton: Reacted to "Thank you" with 👍
00:56:43 Amanda Burt: Replying to "Just jumping on so y..."
Ah awesome. Since I came in late I only caught the last 30sec. So I think what I pieced together that Bob is doing a free 4 day session?
00:56:46 Liza Johnson: Would you offer a 3rd patty tool 1st or at some point
00:57:10 Stephanie Bretey: Is there a way to find out who is in the same business as us here? I'm with Beneve ✨
00:57:14 Kristy Wharton: Replying to "Just jumping on so y..."

@Amanda Burt yes for health and wellness, specifically.

00:57:18 Laura Rodgers: Replying to "Hi what if you have ..."

I'm in Monat so we already have wellness, not something outside of monat

00:59:07 Liza Johnson: Great advice. I do the same thing.
00:59:12 Kristy Wharton: Mental wellness as part of perimenopause
00:59:19 Melissa Heim: Reacted to "Mental wellness as p..." with 👍
00:59:40 Amanda Burt: Reacted to "Just jumping on so y..." with ❤️
00:59:40 Raquel Cornelsen: That just happened to me! I realized a few days ago that I'm focusing on helping SAHM getting ready to go back to work. That relates to the struggle I was having
00:59:46 Autumn Hokenson: Yeah we can help people in a lot of ways but in health in wellness there is a real thing trying to help people that are "too" sick!!!
01:00:18 Liza Johnson: Reacted to Mental wellness as p... with "👍"
01:03:58 Sharon Sosebee: Can't wait for the workshop!
01:04:05 Katie Voorhies: Great first breakthrough session for me! Love this!!
01:04:09 Kristy Wharton: Reacted to "Great first breakthr..." with 🤗
01:04:12 Lindsay FitzPatrick: Thank you!
01:04:12 Laura Rodgers: Thank you!! Great
01:04:13 Jennifer Peterson: Thank you! Such a valuable hour!
01:04:13 Susan Restad: AwesomeQ