

# Chat Transcript - Weekly LOVE-LED™ Breakthrough Coaching & Strategy Session (Bob)

00:02:36 Kristy Wharton: Welcome everyone! 🔥

00:02:59 Heike Garton: Reacted to "Welcome everyone! 🔥" with ❤️

00:03:07 Jenni Ram: Win: Staying consistent with value posting even when it's uncomfortable.

00:03:09 Debbie Holden She/Her: I'm working 5 days a week and making RO and having convos!

00:03:12 Aubrey Lui: Pushed through some pretty big paralyzing redlight stories and have still done a CORE 4 every day so far this week!

00:03:14 Laura: Someone who was a bad apple, put in an order.

00:03:17 Kristy Wharton: Reacted to "Win: Staying consist..." with 🔥

00:03:30 Raquel Cornelsen: A customer just messaged me saying that she has a bunch of family members wanting to try because of a personal casual testimonial

00:03:34 Heike Garton: Win: Got a few orders doing AO in person.

00:03:38 Jennifer Peterson: Being more consistent with my showing up. More steady engagement on posts...more connections to start conversations.

00:03:39 Nicole Sapriken (she/her): I have revived some conversations with customers who I haven't talked to in 4 years

00:03:44 Laura Barton, K.T.O.C.: A customer that I sold retail to last month...wants to reorder a lot of the product!

00:03:46 Laura Andrews: 2 former customers sought me out for Xmas gifting. Highest December sales so far since I started.

00:04:01 Jenni Ram: Question: I don't know if it's impatience or what, I'm concerned I haven't gotten any hot leads from posts. I wonder if my ASK posts aren't direct enough? 🧐

00:04:11 Wanda Turmes: I'm getting some traction in my business which is amazing but I'm getting a RLS because I don't want to feel the pressure to rank up or follow a model for building my that's different for what I'm learning here.

00:04:13 Kristy Wharton: Reacted to "I have revived some ..." with 🔥

00:04:17 Kristy Wharton: Reacted to "I'm getting some tra..." with 🔥

00:04:18 Barb Clabeaux: I've taken little steps at getting back into my business and outreach. Results are coming slow, but I'm also taking it slow.

00:04:20 Amy Varghese: I did a value add follow up with someone and the customer asked me for further tips on a problem she was dealing with even though she said she didn't really have other issues then what we talked about.

00:04:22 Raquel Cornelsen: Went back and working on my homework. I wasn't doing them just keeping up with videos and I realized I was missing a big piece

00:04:31 Babette Seals: Hey y'all the link is not on the portal! I used my text message

00:04:37 Diana Henry: Got a new customer from the first week of reach outs in October - got back to me a couple weeks ago.

00:04:37 Gina Everson: Pushing through even when my engagement is low! Realizing today after Megan's training I am worthy of success.

00:04:38 Michelle Valdez: customer and lead telling me I they trust me and like what I am doing

00:04:42 Jodi Korsten: Learning to increase my audience, through groups.

00:04:42 Babette Seals: I hit the comma club last month!!!

00:04:43 Coach Tammy Asmus: Reacted to "I've taken little st..." with 🥰

00:04:45 Coach Tammy Asmus: Reacted to "I did a value add fo..." with 🥰

00:04:46 Jenni Ram: Reacted to "I hit the comma club..." with 🔥

00:04:48 Coach Tammy Asmus: Reacted to "Went back and workin..." with 🥰

00:04:48 Kristy Wharton: Reacted to "I hit the comma club..." with 🔥

00:04:48 Wanda Turmes: Got acknowledged by top leadership for my rapid growth trend 🥰🥰🥰

00:04:50 Coach Tammy Asmus: Reacted to "Hey y'all the link i..." with 🥰

00:04:52 Coach Tammy Asmus: Reacted to "Pushing through even ..." with 🥰

00:04:53 Raquel Cornelsen: Reacted to "Went back and workin..." with 🥰

00:04:58 Coach Tammy Asmus: Reacted to "Got acknowledged by ..." with 🥰

00:05:00 Barb Clabeaux: Reacted to "Got acknowledged by ..." with 🙌

00:05:00 Babette Seals: In righteous convos with 9 people!

00:05:02 Diana Henry: Reacted to "In righteous convos ..." with 👍

00:05:04 Coach Tammy Asmus: Reacted to "In righteous convos ..." with 🥰

00:05:22 Kristy Wharton: Reacted to "In righteous convos ..." with 🔥

00:05:24 Betty Jane's iPad: I am learning how to respond to people on Facebook, learning more how to use social media and moving forward even if I am moving slowly forward.

00:05:28 Ingrid Boehm: Getting caught up and sent out a 25+ AO between yesterday and today. Also, sent out 3 requests for customer stories. Felt good

00:05:28 Kristy Wharton: Replying to "In righteous convos ..."

Fantastic

00:05:56 Laura Andrews: How do I reach out to former customers that I had through online parties and don't really know anything about?

00:06:07 Raquel Cornelsen: For value add planner.

For the product section can it be more than one? Or should I do one product for one problem

00:06:15 Wanda Turmes: I have a question about fear of the pressure that comes with the growth. Like the encouragement to go for a rank.

00:06:51 Raquel Cornelsen: After today's mindset I realized 90% of my customers were because of face to face and I realized I was putting too much pressure on my content

00:07:24 Lindsay FitzPatrick: yes

00:07:25 Kathleen: yes

00:07:25 Gina Everson: yes

00:07:25 Aubrey Lui: Same

00:07:28 Lauren Cormier: Yes

00:07:29 Laura Barton, K.T.O.C.: yes  
00:07:31 Debbie Holden She/Her: Defo!!  
00:07:32 Jodi Korsten: Yes please  
00:07:32 Cat Welches: yup  
00:07:33 Tracy Deniger: Yes  
00:07:33 Kristy Wharton: Replying to "After today's mindse..."

Good call...content continues to expose

00:07:37 Jennifer: Yes  
00:07:38 Pam: yes  
00:07:42 Coach Tammy Asmus: Reacted to "After today's mindse..." with 🥰  
00:07:47 Laura Andrews: 🙋  
00:07:48 Coach Tammy Asmus: Reacted to "After today's mindse..." with 🥰  
00:07:52 Barb Clabeaux: 🙋  
00:08:02 Kristy Wharton: Replying to "I have a question ab..."

You mean youre feeling pressure to rank up?

00:08:08 Babette Seals: How do we share this program with our friend who asked about it??? The 30 days to 1 k program.  
00:08:44 Kristy Wharton: Replying to "How do we share this..."

We are working on a referral program right now @Your Virtual Upline

00:10:22 Kristy Wharton: Replying to "How do I reach out t..."

Do you still have access to their profile?

00:10:53 Kristy Wharton: Reacted to "Getting caught up an..." with 🔥  
00:11:15 Kristy Wharton: Replying to "Getting caught up an..."

Action cures a lot of red light stories and fear, doesn't it? Excellent

00:11:34 Babette Seals: YESSSS I GEEK OUT ON ALGORITHM!!  
00:11:40 Laura Andrews: Replying to "How do I reach out t..."

No- just email, text, order

00:11:49 Raquel Cornelsen: Reacted to "Getting caught up an..." with ❤️  
00:12:06 Kristy Wharton: Replying to "I am learning how to..."

Love your attitude—moving forward is moving forward. Build that muscle memory and the foundation, then the rest will come!

00:12:14 Coach Tammy Asmus: Reacted to "I am learning how to..." with 🥰  
00:12:15 Babette Seals: Reacted to "I am learning how to..." with ❤️  
00:12:25 Debbie Holden She/Her: Can you text them?  
00:12:39 Babette Seals: Reacted to "We are working on a ..." with ❤️  
00:12:52 Debbie Holden She/Her: Good Idea!  
00:13:09 Babette Seals: Replying to "How do we share this..."

@Kristy Wharton do I share my LSG Link? Or wait till you get a 30 day one?

00:14:04 Kristy Wharton: Replying to "How do I reach out t..."

@Laura Andrews if you have their names—look for them on social AND use their phone number to reach out at this time of “reflection” and looking forward.

00:14:48 Babette Seals: It boosts the posts. I do that with my memories

00:15:13 Kristy Wharton: Replying to "How do I reach out t..."

You want to simply connect first and then potentially go into what they may have a need or problems around.

00:15:14 Your Virtual Upline: Replying to "How do we share this..."

Please wait for further announcements on this 😊 the team is working on this.

00:15:28 Wanda Turmes: Replying to "I have a question ab..."

Yes

00:15:38 Babette Seals: Reacted to "Please wait for furt..." with ❤️

00:15:44 Kristy Wharton: Replying to "I have a question ab..."

When you have a feeling....what drives those feelings?

00:16:00 Babette Seals: Replying to "How do we share this..."

@Your Virtual Upline gotcha, thank you! Please contact me when you do!

00:16:17 Kristy Wharton: Replying to "I have a question ab..."

@Wanda Turmes remember the model! What creates own feelings?

00:16:19 Taylor Berlin: Can you give some advice for events?

00:16:23 Wanda Turmes: Replying to "I have a question ab..."

Past experiences and today I got a message about my growth

00:16:24 Babette Seals: Reacted to "I have a question ab..." with 😊

00:16:27 Your Virtual Upline: Reacted to "@Your Virtual Upline..." with ❤️

00:16:27 Kari Sue's iPhone: Reacted to "Can you give some ad..." with ❤️

00:16:55 Babette Seals: Im 3 lessons behind. But I will get caught up! Im still on AO!!!

00:17:17 Debbie Holden She/Her: even if they are ppl from your downline who you don't even know?

00:17:32 Babette Seals: WAY TO GO WANDA!!!

00:17:32 Jenni Ram: WOW!!! Excellent Wanda!!!

00:17:38 Kristy Wharton: Reacted to "Past experiences and..." with 🔥

00:17:41 Jennifer Peterson: YEAH!!!

00:17:42 Coach Tammy Asmus: Great job!!!!!!

00:17:42 Debbie Holden She/Her: WWHHOOO HHOOO!!

00:17:42 Raquel Cornelsen: Amazing!!!

00:17:43 Laura M: Congrats

00:18:52 Aubrey Lui: Yes those 100s lists are killer

00:19:03 Laura M: Like a trigger  
00:19:57 Nicole Sapriken (she/her): YAY!!!!  
00:20:06 Laura Andrews: Replying to "How do I reach out t..."

I did that yesterday with someone who I found on FB and commented via IM about a decoration she had - she wanted to know where I saw that. Told her FB feed; asked how she was doing with items she bought.

00:20:37 Kristy Wharton: Replying to "Can you give some ad..."

What types of challenges are you having with event? With events... the purpose of them are to continue to meet and expose people you meet while at the events.

00:21:07 Kristy Wharton: Reacted to "YAY!!!!!" with 🔥  
00:21:24 Diana Henry: Great job Wanda!! Congrats!  
00:21:31 Kristy Wharton: Reacted to "Great job Wanda!! Co..." with 🔥  
00:21:38 Gina Everson: Thank you Wanda! This has been so helpful hearing your journey with this course.  
00:21:47 Ingrid Boehm: Reacted to "Thank you Wanda! Thi..." with ❤️  
00:22:01 Babette Seals: Wanda! What a beautiful testimony! You are a gem!  
00:22:10 Ingrid Boehm: Reacted to "Wanda! What a beauti..." with ❤️  
00:22:11 Nicole Sapriken (she/her): 😊💕  
00:22:12 Pam: Now having stress that I'm not at the current week (not saying behind....) and may not have access to go the speed I need to.....  
00:22:23 Kristy Wharton: Reacted to "Wanda! What a beauti..." with ❤️  
00:22:27 Kristy Wharton: Reacted to "Thank you Wanda! Thi..." with ❤️  
00:22:28 Zaire Fernandez: Reacted to "Now having stress th..." with ❤️  
00:22:31 Babette Seals: Replying to "Now having stress th..."

Just keep going—> Dory

00:22:36 Coach Tammy Asmus: Reacted to "Thank you Wanda! Thi..." with 🤗  
00:22:39 Kari Sue's iPhone: Replying to "Can you give some ad..."  
Seems like everyone I meet is already aware of my product, not connecting with new people.  
00:22:40 Coach Tammy Asmus: Reacted to "Wanda! What a beauti..." with 🤗  
00:22:41 Pam: Reacted to "Just keep going—> Do..." with ❤️  
00:22:51 Coach Tammy Asmus: Reacted to "Just keep going—> Do..." with 🤗  
00:23:21 Kristy Wharton: Reacted to "WAY TO GO WANDA!!!" with 🔥  
00:23:44 Raquel Cornelsen: I need to also say thank you Bob because I was out with friends and I was talking to one person about their problems.  
Another person in the group said she tuned out when someone says Sales

I said I agree I used the phrase "I want to be known for the problems I solve not the products or company I am in"

Her demeanour completely changed and became engaged in the conversation and left with a sample

00:24:04 Ingrid Boehm: Reacted to "I need to also say t..." with ❤️

00:24:05 Lindsay FitzPatrick: Reacted to "I need to also say t..." with ❤️  
00:24:22 Heike Garton: Reacted to "I need to also say t..." with ❤️  
00:24:32 Kristy Wharton: Replying to "I have a question ab..."

@Wanda Turmes its our thoughts about the experiences...not necessarily the experience itself.  
This is something we touched on in the Mindset training we worked through together.

00:24:59 Kristy Wharton: Reacted to "I need to also say t..." with ❤️  
00:25:02 Pam: Reacted to "I need to also say t..." with 💕  
00:25:13 Wanda Turmes: Start where you are and keep going at your pace. Don't let a moment stop your momentum!  
00:25:48 Pam: Reacted to "Start where you are ..." with 💕  
00:25:58 Gina Everson: Reacted to "Start where you ar..." with ❤️  
00:26:02 Coach Tammy Asmus: Reacted to "Start where you are ..." with 🥰  
00:26:09 Coach Tammy Asmus: Replying to "Start where you are ..."

Amen!

00:26:09 Diana Henry: Reacted to "Start where you are ..." with ❤️  
00:26:18 Wanda Turmes: Replying to "I have a question ab..."  
Yes I meant my past experiences are what were causing my fear and pressure. Does that make sense?

00:26:23 Babette Seals: Reacted to "I need to also say t..." with ❤️  
00:26:30 Raquel Cornelsen: Replying to "I need to also say t..."  
They also asked me to lead them one day to talk to them about what i am doing! Scary but exciting .... Need to make  
Sure I have the right mind set

00:26:36 Coach Tammy Asmus: Reacted to "I need to also say t..." with 🥰  
00:26:40 Babette Seals: Reacted to "Start where you are ..." with ❤️  
00:26:41 Coach Tammy Asmus: Replying to "I need to also say t..."

Love this! Beautiful!

00:26:50 Coach Tammy Asmus: Reacted to "Yes I meant my past ..." with 👍  
00:26:58 Kristy Wharton: Replying to "Can you give some ad..."

This is a red light story...a lot of time we "seem" to get what we expect to get. So lets go in with a different expectation—continuing to expose people.

00:27:02 Zaire Fernandez: Any advice for when hot leads are actually green apples?  
Doing the AO I've heard most say that like my content that it's relatable, but that they don't have a problem. Or those that do have a problem they have shared, they agree to learn more but don't purchase. I've been sharing how the product relates to their problem but I think this is where my struggle has been.

00:27:46 Coach Tammy Asmus: Replying to "Any advice for when ..."

Are you using the scripts to find out the problems?

00:28:48 Zaire Fernandez: Replying to "Any advice for when ..."



Yes

00:29:06 Kristy Wharton: Reacted to "🥰💖" with 🔥

00:29:37 Babette Seals: That's on her

00:29:38 Coach Tammy Asmus: Replying to "Any advice for when ..."

@Zaire Fernandez I thanked you change companies but what problem are you addressing?

00:29:43 Kristy Wharton: Reacted to "That's on her" with 🔥

00:29:56 Debbie Holden She/Her: Ask her why she wanted to norwex to begin with and help her to use them now!! It's not like your products expired and don't work now. @Laura Andrews

00:29:58 Kristy Wharton: Replying to "That's on her"

We dont get to choose peoples thoughts for them.

00:30:01 Wanda Turmes: She's got spots 😊

00:30:05 Coach Tammy Asmus: Reacted to "We dont get to choos..." with 😊

00:30:06 Jenni Ram: Reacted to "She's got spots 😊" with 😊

00:30:12 Babette Seals: Reacted to "She's got spots 😊" with 😊

00:30:14 Jenni Ram: Reacted to "That's on her" with 🔥

00:30:14 Zaire Fernandez: Replying to "Any advice for when ..."

Yes, addressing maladaptive behaviors through gut health

00:30:28 Babette Seals: Reacted to "We dont get to choos..." with ❤️

00:30:44 Kristy Wharton: Reacted to "Start where you are ..." with 🔥

00:30:55 Babette Seals: Replying to "That's on her"

Yep and it's not our business why or how they respond. Its out business to offer then they get to choose!

00:30:57 Coach Tammy Asmus: Replying to "Any advice for when ..."

@Zaire Fernandez is that how you are asking? I don't think most would understand what maladaptive behaviors means.

00:31:01 Raquel Cornelsen: Reacted to "We dont get to choos..." with ❤️

00:31:22 Zaire Fernandez: Replying to "Any advice for when ..."

I've also spoken about weight loss through connection content but also damage to a product I sell

00:31:33 Zaire Fernandez: Replying to "Any advice for when ..."

Also relates \*

00:31:38 Kristy Wharton: Replying to "Now having stress th..."

You will have lifetime access to the trainings....

00:31:50 Babette Seals: Reacted to "You will have lifeti..." with 🔥

00:32:00 Pam: Reacted to "You will have lifeti..." with 💖

00:32:07 Debbie Holden She/Her: Reacted to "You will have lifeti..." with 💙

00:32:17 Pam: Replying to "Now having stress th..."

Whew, ok. Thank you!!!!

00:32:33 Babette Seals:Replying to "Now having stress th..."

@Kristy Wharton good to know because Im 3 weeks behind on watching! Im still on AO!!

00:32:47 Pam: Reacted to "@Kristy Wharton good..." with ❤️

00:32:58 Wanda Turmes: Replying to "Now having stress th..."

I struggled so much with this and the more I let myself feel behind the further behind I got. When I shifted the RLS and decided to start where I was then I saw growth.

00:33:12 Debbie Holden She/Her: Reacted to "I struggled so much ..." with 🙏

00:33:13 Pam: Reacted to "I struggled so much ..." with ❤️

00:33:17 Stephanie Guerra: Offer her tips on using the counter cloths that she hasn't used yet

00:33:36 Debbie Holden She/Her: Reacted to "Offer her tips on us..." with 💙

00:33:44 Pam: Replying to "Now having stress th..."

@Wanda Turmes That sounds soooo familiar Wanda, thank you for saying this!!! ❤️

00:33:56 Zaire Fernandez: Replying to "Any advice for when ..."

@Coach Tammy Asmus lol no. It's phrased as, just curious if meltdowns have felt like a constant challenge with your kid/kids?

00:34:07 Coach Tammy Asmus: Reacted to "@Coach Tammy Asmus ..." with 🥰

00:34:29 Stephanie Guerra: Reacted to "Ask her why she want..." with ❤️

00:34:30 Coach Tammy Asmus: Reacted to "I've also spoken abo..." with 👍

00:34:50 Coach Tammy Asmus: Replying to "Any advice for when ..."

As Bob just mentioned - Sometimes a Green Apple is just a Green Apple!

00:36:18 Laura Andrews: Reacted to "Ask her why she want..." with ❤️

00:36:36 Laura Andrews: Reacted to "Offer her tips on us..." with 👍

00:38:51 Wanda Turmes: OOOOF 😊 I'm a recovering over-sharer lol It was go to habit when I didn't know what to do to grow my business

00:39:13 Babette Seals:Or like you are a hairdresser and your talking to your girls!

00:39:14 Lindsay FitzPatrick: I definitely think I am an over-sharer 😊👤

00:39:21 Kristy Wharton: Reacted to "I definitely think I..." with 🔥

00:39:33 Kristy Wharton: Reacted to "OOOF 😊 I'm a recove..." with 🔥

00:39:46 Kristy Wharton: Replying to "Or like you are a ha..."

Conversationalist...yep

00:39:54 Wanda Turmes: WHOA this is incredible! Bob would you reshare this information somewhere?

00:39:55 Babette Seals:Reacted to "Conversationalist...ye..." with ❤️

00:40:25 Pam: Reacted to "OOOF 😊 I'm a recove..." with ❤️

00:40:27 Coach Tammy Asmus: Reacted to "OOOF 😊 I'm a recove..." with 🥰

00:40:41 Coach Tammy Asmus: Replying to "OOOF 😊 I'm a recove..."

We need a support group! lol



00:40:52 Coach Tammy Asmus: Reacted to "I definitely think I..." with 😊  
00:40:54 Pam: Reacted to "We need a support gr..." with 💖  
00:41:04 Coach Tammy Asmus: Reacted to "WHOA this is incredi..." with 😲  
00:41:04 Babette Seals: Yessss I had to tell them how to make the clock instead of what the exact time is!!  
00:41:11 Pam: Replying to "OOOF 😊 I'm a recove..."

@Coach Tammy Asmus yes!!!!!!

00:41:25 Coach Tammy Asmus: Reacted to "@Coach Tammy Asmus y..." with 😊  
00:42:25 Kristy Wharton: Speak less; earn more—a huge concept I learned as a student of Bob's 6 years ago. I was resistant—if you are too, lean in.  
00:42:25 Coach Tammy Asmus: Reacted to "Yessss I had to tell..." with 😊  
00:42:31 Coach Tammy Asmus: Reacted to "Speak less; earn mor..." with 😊  
00:42:32 Kristy Wharton: Reacted to "Yessss I had to tell..." with 😊  
00:42:37 Babette Seals: OK ladies, I'm hearing that we need to explain things to people like we explain the facts of life to our kids, we need to explain exactly what they ask and nothing more at the time. Wait till they understand and explain more! Am I right!!!  
00:42:43 Lindsay FitzPatrick: Reacted to "Speak less; earn mor..." with ❤️  
00:42:58 Pam: Reacted to "Speak less; earn mor..." with 💖  
00:43:09 Babette Seals: Reacted to "Speak less; earn mor..." with 🔥  
00:43:09 Gina Everson: Reacted to "We need a support ..." with 👍  
00:43:52 Wanda Turmes: Reacted to "We need a support gr..." with 😊  
00:43:53 Jodi Korsten: Reacted to "Speak less; earn m..." with ❤️  
00:44:01 Wanda Turmes: Reacted to "@Coach Tammy Asmus y..." with 😊  
00:44:46 Jennifer Peterson: Reacted to "OK ladies, I'm hearin..." with 😊  
00:45:49 Wanda Turmes: Question: We have an incredible new product line that is launching and we have an amazing promotion.

How do we authentically share these?

00:46:00 Wanda Turmes: Reacted to "OK ladies, I'm hearin..." with 😊  
00:46:19 Gina Everson: Reacted to "OK ladies, I'm hear..." with 😊  
00:46:53 Raquel Cornelsen: This is gold  
00:46:59 Coach Tammy Asmus: Reacted to "This is gold" with 😊  
00:47:01 Kristy Wharton: Replying to "OK ladies, I'm hearin..."

Share stories and the benefits of the products after they've given you the problem and ASK if they want help getting started.

00:47:11 Kristy Wharton: Reacted to "This is gold" with 😊  
00:47:19 Zaire Fernandez: Reacted to "This is gold" with 🔥  
00:47:21 Heike Garton: Me  
00:47:21 Jenni Ram: Recovering oversharer right here.  
00:47:22 Nicole Sapriken (she/her): I have learned to shut up  
00:47:22 Debbie Holden She/Her: Of course!  
00:47:22 Lindsay FitzPatrick: 🙋

00:47:23 Elysia Edwards: Me!!!!!!

00:47:25 Laura Andrews: recovering oversharer

00:47:28 Coach Tammy Asmus: Reacted to "recovering overshare..." with 😊

00:47:29 Babette Seals: Oversharer anonymous over here!!

00:47:33 Coach Tammy Asmus: Reacted to "Oversharer anonymous..." with 😊

00:47:34 Amy Varghese: I'm working on not oversharing.

00:47:35 Kristy Wharton: Reacted to "Oversharer anonymous..." with 🔥

00:47:39 Coach Tammy Asmus: Reacted to "Recovering overshare..." with 😊

00:47:42 Wanda Turmes: 🙌🙌

00:47:42 Coach Tammy Asmus: Reacted to "I have learned to sh..." with 😊

00:47:43 Zaire Fernandez: Reacted to "Speak less; earn mor..." with 🔥

00:47:45 Sherla Smith: 🙋

00:47:46 Coach Tammy Asmus: Reacted to "🙌🙌" with 😊

00:47:49 Coach Tammy Asmus: Reacted to "🙋" with 😊

00:47:49 Wanda Turmes: Reacted to "Oversharer anonymous..." with 😊

00:47:50 Coach Tammy Asmus: Reacted to "🙋" with 😊

00:48:17 Zaire Fernandez: Reacted to "WHOA this is incredi..." with ❤️

00:48:25 Zaire Fernandez: Reacted to "Or like you are a ha..." with ❤️

00:49:05 Wanda Turmes: I'm probably not there yet Bob 😊😊😊😊

00:49:25 Coach Tammy Asmus: Reacted to "I'm probably not the..." with 😊

00:50:39 Taylor Berlin: Reacted to Speak less; earn mor... with "❤️"

00:50:47 Pam: Why do we make this so hard? You make it sound so easy and make so much sense @Bob Heilig!!!!

00:50:58 Laura Andrews: Reacted to "Why do we make this ..." with 🙌

00:51:53 Kristy Wharton: Reacted to "Why do we make this ..." with 🔥

00:52:22 Kristy Wharton: Replying to "Why do we make this ..."

Skill...takes time to cultivate. YOU got this...keep going.

00:52:26 Jodi Korsten: Should we stick with one problem for a whole month each time we choose a different common problem? For example, I spoke on energy for the month, now I'm talking about bloating. So do I stick with that for the whole month. Then in the next month choose something different.

00:52:35 Pam: Reacted to "Skill...takes time to ..." with ❤️

00:52:52 Jennifer Peterson: Replying to "Should we stick with..."

Great question!

00:52:56 Jenni Ram: I want longevity not just quick money

00:53:10 Pam: Reacted to "Should we stick with..." with ❤️

00:53:12 Zaire Fernandez: Reacted to "OK ladies, Im hearin..." with 😊

00:53:25 Lindsay FitzPatrick: Replying to "Should we stick with..."

Good question. I have switched to a new problem but still sprinkling in some of my old problem

00:53:30 Pam: Reacted to "Good question. I hav..." with ❤️

00:53:32 Debbie Holden She/Her: Reacted to "Should we stick with..." with 🙌

00:53:41 Pam: Reacted to "I want longevity not..." with ❤️  
00:54:04 Zaire Fernandez: Reacted to "Should we stick with..." with ❤️  
00:54:44 Wanda Turmes: Reacted to "Why do we make this ..." with ❤️  
00:55:19 Taylor Berlin: Replying to "Can you give some ad..."

My uplines have always done really transactional events and I want to do one that is problem focused. I've had people interested in events in the past but after the event never got responses. I'm hoping the new focus will help to introduce people to the products and how they can help.

00:56:34 Amy Varghese: How do we share a new item without it being transitional when it doesn't necessarily answer a problem, just creates a fun factor or something people like how it looks?

00:57:17 Coach Tammy Asmus: Replying to "How do we share a ne..."

What problem does fun or looks solve for people?

00:57:26 Raquel Cornelsen: Replying to "How do we share a ne..."

I wonder if this falls under cross selling

00:58:39 Zaire Fernandez: I absolutely loved focusing on one thing to add value about! Thank you for that direction because it was the first time strangers have seen or commented on my content! Not a lot of engagement on it, but appreciating those that have commented and having conversations with them.

00:58:44 Jennifer Peterson: Do we all get puppies? 😊

00:58:52 Ingrid Boehm: Reacted to "I absolutely loved f..." with ❤️

00:58:58 Cat Welches: Reacted to "Do we all get puppie..." with 😊

00:59:03 Sherla Smith: Reacted to "Do we all get puppie..." with 😊

00:59:14 Laura M: Reacted to "Do we all get puppie..." with 😊

00:59:15 Debbie Holden She/Her: Reacted to "Do we all get puppie..." with ❤️

00:59:16 Jenni Ram: I've been doing that with people who vote in my polls!

00:59:32 Coach Tammy Asmus: Here are a few: Fun: Stress Relief, Improved Relationships, Mental Health, Increased Motivation, Burnout Prevention. For Looks : Boost Confidence, Improved Social interactions, Career Opportunities, Increased Motivation, Enhanced Mood!@Amy Varghese

00:59:43 Lindsay FitzPatrick: Reacted to "Do we all get puppie..." with 😊

01:00:05 Coach Tammy Asmus: Reacted to "Do we all get puppie..." with 😊

01:00:21 Raquel Cornelsen: I don't really do personal posts... should I

01:00:25 Zaire Fernandez: Are there any discounts if you're already in LSG to continue with this group?

01:00:30 Jennifer Peterson: It's crazy the number of friends that I see in person that comment on what I am doing, but never engage on FB. I know they are watching!

01:00:30 Nicole Sapriken (she/her): Awwwww

01:00:34 Kristy Wharton: Reacted to "Awwwww" with 🔥

01:00:40 Ingrid Boehm: Reacted to "Are there any discou..." with ❤️

01:00:48 Taylor Berlin: Reacted to It's crazy the numbe... with "❤️"

01:00:50 Coach Tammy Asmus: Replying to "Are there any discou..."

Bob will be sharing more. Some amazing opportunities comin!

01:00:56 Laura Andrews: Reacted to "It's crazy the numbe..." with 👍

01:01:45 Zaire Fernandez: Replying to "I don't really do pe..."

Yes!! 🙌 I think anything you share that's personal that helps your audience connect with you will only help. Bob has taught about doing it strategically though, so what are some of the things you have in common with your ideal person?

01:01:51 Gina Everson: um yes! I used to bite my nails. ITs more than fun..

01:02:26 Jenni Ram: Convenience of not having to go to the salon; feeling fancy; ability to switch things up without paying more; staying home and relaxing more; ME TIME at home...

01:02:34 Taylor Berlin: Money! I love having my nails done but can't afford regular manicures. I love color Street! 🥰

01:02:36 Coach Tammy Asmus: Replying to "I don't really do pe..."

Yes 100%!

01:02:39 Raquel Cornelsen: Replying to "I don't really do pe..."

Need to think and work on this because I had a RLS about sharing on my kids. And I know there's so much more I can share .

01:02:47 Coach Tammy Asmus: Reacted to "Money! I love having..." with 🥰

01:02:58 Pam: @Amy Varghese love color Street because I can afford cute nails and do them quickly from home! I always feel better when my nails are done!!!!

01:03:37 Nicole Sapriken (she/her): Drying time is a major problem.

Also, peeling

01:03:46 Kristy Wharton: Reacted to "Drying time is a maj..." with 🔥

01:03:51 Jennifer Peterson: Replying to "How do we share a ne..."

Cheaper than a manicure? I can change out more frequently than a manicure? Big events coming up and want to feel confident and beautiful.

01:03:56 Taylor Berlin: Reacted to @Amy Varghese love c... with ❤️

01:03:56 Gina Everson: I ordered Color Street as a way to stop biting my nails, it was cheaper than going to a nail salon.

01:04:04 Kristy Wharton: Reacted to "I ordered Color Stre..." with 🔥

01:04:07 Taylor Berlin: Reacted to Drying time is a maj... with 🔥

01:04:13 Jennifer Peterson: Reacted to "Drying time is a maj..." with 🔥

01:04:14 Zaire Fernandez: Replying to "I don't really do pe..."

I've had an issue with this as well—not for myself personally but my husband not being on board about sharing about our kids. So my post and reels have changed more to general perspective that others can relate to.. like here's what no one is talking about xyz..

01:04:15 Nicole Sapriken (she/her): Reacted to "I ordered Color Stre..." with ❤️

01:04:17 Raquel Cornelsen: Replying to "I don't really do pe..."

I have ideas that I think are funny but then freeze. And don't post it because it's not good enough

01:04:17 Jennifer Peterson: Reacted to "I ordered Color Stre..." with ❤️

01:04:23 Jennifer Peterson: Reacted to "@Amy Varghese love c..." with ❤️

01:04:36 Nicole Sapriken (she/her): Replying to "I ordered Color Stre..."

I am a nail biter too. I am going to check it out now

01:04:47 Gina Everson: Reacted to "I am a nail biter ..." with ❤️

01:04:58 Zaire Fernandez: Reacted to "I ordered Color Stre..." with ❤️

01:05:03 Zaire Fernandez: Reacted to "Drying time is a maj..." with ❤️

01:05:25 Zaire Fernandez: Replying to "@Amy Varghese love c..."

I need these lol. 😂

01:05:33 Lindsay FitzPatrick: Replying to "I don't really do pe..."

@Raquel Cornelsen make it personal about you - just don't show the kids!

01:05:38 Zaire Fernandez: Love you Bob, thank you!!

01:05:47 Laura M: Thank you!

01:05:48 Coach Tammy Asmus: Reacted to "Love you Bob, thank ..." with 🥰

01:05:49 Jodi Korsten: Thank you!!!

01:05:50 Raquel Cornelsen: Replying to "I don't really do pe..."

Yes. I need to work on this

01:05:57 Kristy Wharton: Reacted to "I don't really do pe..." with 🔥

01:06:06 Kristy Wharton: Replying to "I don't really do pe..."

100 percent do personal posts

01:06:26 Raquel Cornelsen: Replying to "I don't really do pe..."

Yeah I don't know why I haven't been

01:06:28 Gina Everson: Thank you Bob! This has been so helpful!

01:06:28 Taylor Berlin: I will be listening from the car!! Heading to MI

01:06:33 Babette Seals: Dang it I have a Christmas party thurs!